



# Potentials and obstacles for PtH applications

case studies on company and regional level

Energy Storage Europe  
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EEB ENERKO  
Energiewirtschaftliche  
Beratung GmbH

**ENERKO**  
*changing energy*

# EEB ENERKO: main consulting activities

Located in Aldenhoven near Aachen and Berlin • 40 employees



## Concepts and reports

- Corporate development
- Climate protection concepts
- Power plant and CHP analyses
- District heating concepts
- Primary energy factors and high efficiency certificates
- Energy management ISO 50001

## Consulting for the energy business

- Business strategies
- Grid evaluation and acquisition
- Grid fees
- Electricity and gas procurement
- Emissions trading
- Operational supervision

## Technical planning

- Heating and CHP plants
- Grids: electricity, gas, district heating
- Industrial media supply
- Storage systems for district heating and gas
- Power generation from renewables

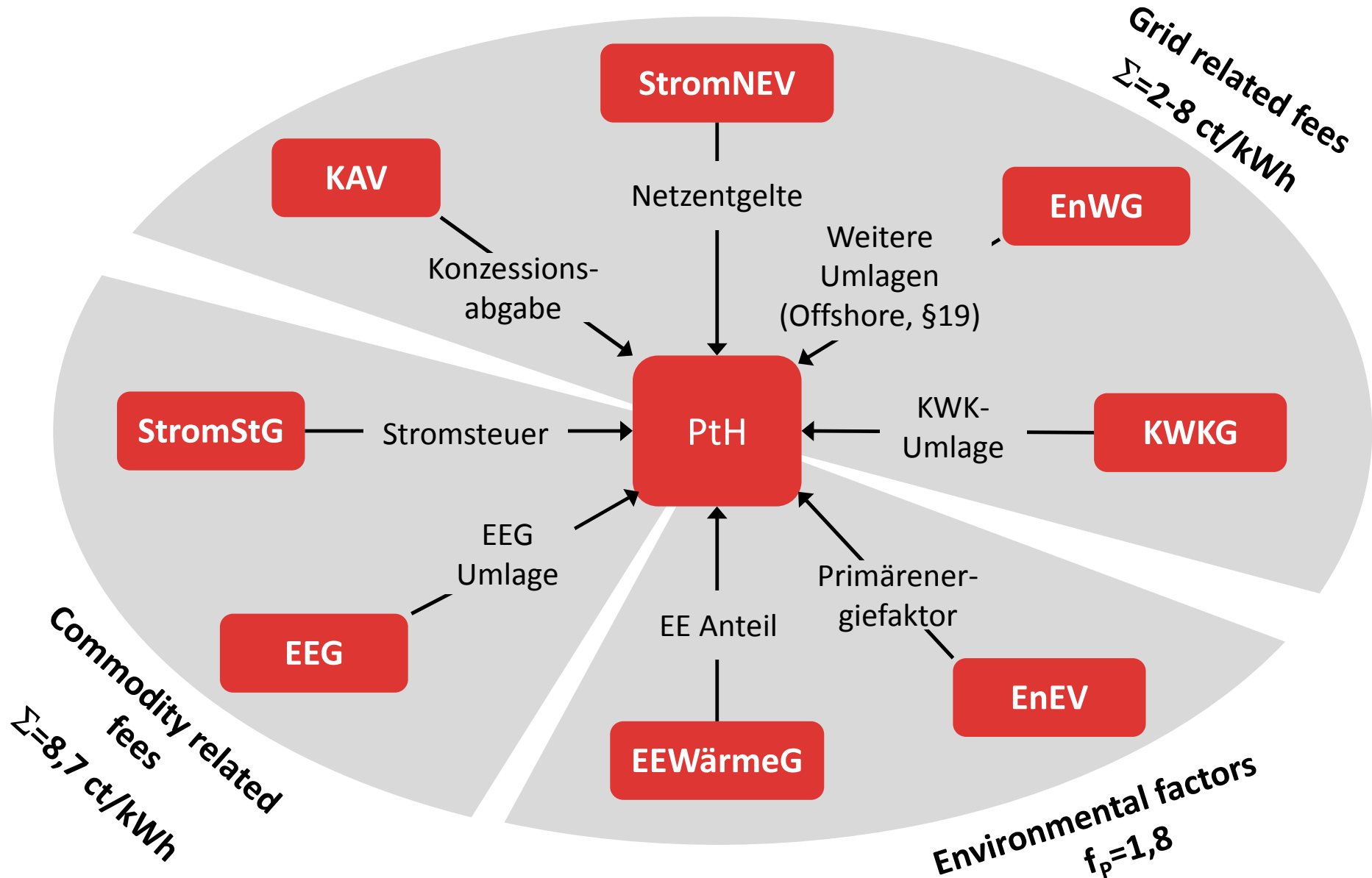
- Present situation and regulatory framework
- PtH applications – case studies
  - Company level – conditions for profitable operation
  - State level - contribution of sector coupling: case study for the federal state of Sachsen-Anhalt
- conclusions

## Renewable Power

- Share of REN has reached 36% in 2017
- Ren power exceeds demand in electricity sector more and more
  - 5 TWh renewable power have to be cut due to congestion management (Einspeisemanagement )  
Strong increase since 2013
  - Export increased to 60 TWh -  
Germany is net export country nearly all around the year
  - Number of grid safety management measures increased likewise
  - „Spitzenkappung“ allows grid providers to adopt REN cut off (up to 3%) as a permanent measure to reduce grid expansion measures  
=> locally usable renewable excess production will remain and increase in the next decades

# Regulatory framework

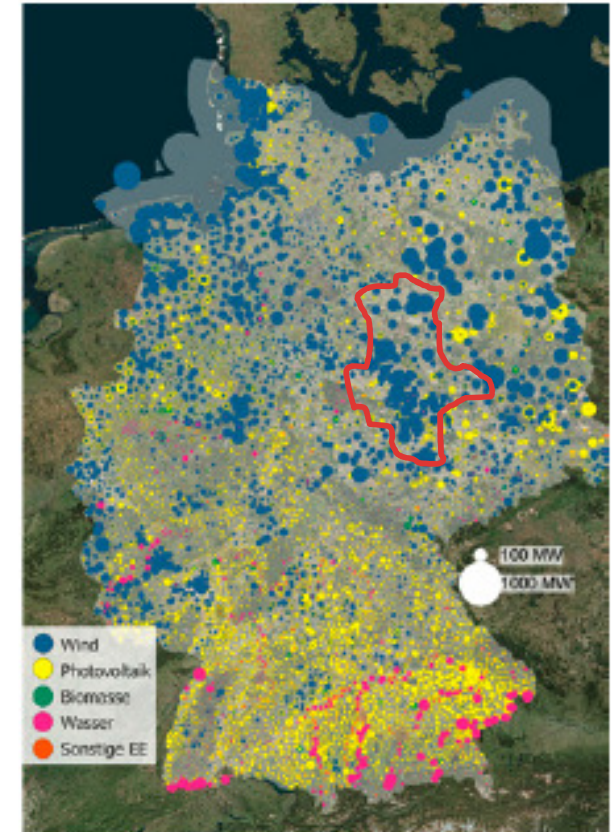
Power to Heat: PtH is classified as final use



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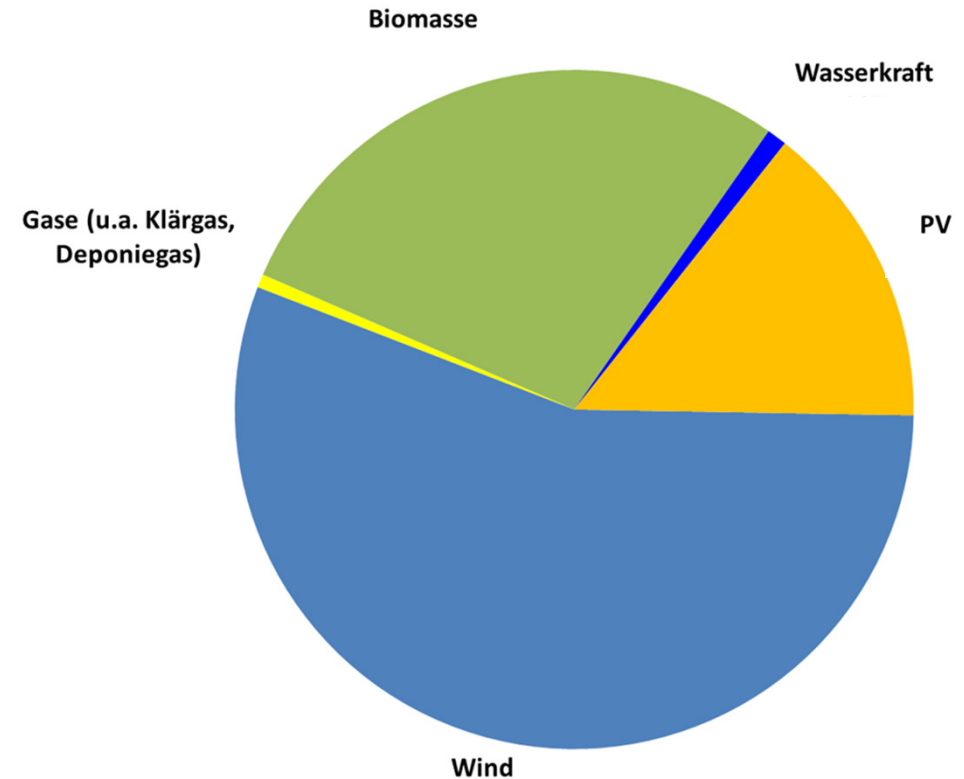
## „Nutzung von Strom aus Erneuerbaren Energien im Wärmebereich“

- Study on behalf of the „Ministerium für Umwelt, Landwirtschaft und Energie in Sachsen-Anhalt“
- Project team: EEB ENERKO & Mitnetz Strom
- Project scope:
  - 1) REN scenarios for Sachsen-Anhalt
  - 2) Analysis and prognosis of the heat market
  - 3) Contribution of PtH to integrate renewables
  - 4) Supportive regulatory Framework ?
- *More informationen : [lena.sachsen-anhalt.de/lena/download/](http://lena.sachsen-anhalt.de/lena/download/)*
- *[www.enerko.de/wp-content/uploads/2017/12/Endbericht\\_PtH\\_web.pdf](http://www.enerko.de/wp-content/uploads/2017/12/Endbericht_PtH_web.pdf)*

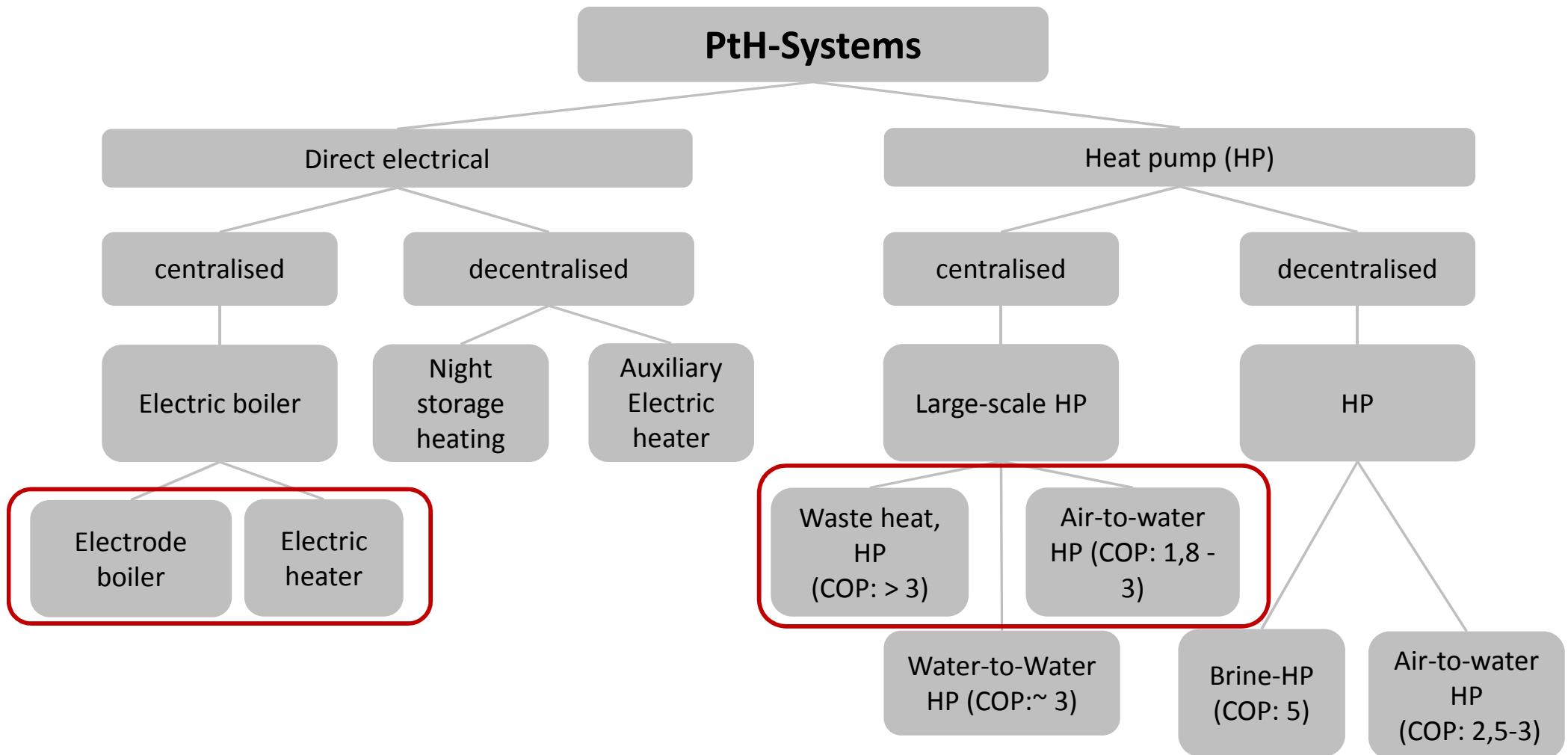


## Status Quo

- 13 TWh renewable power in 2015 in Sachsen Anhalt (~60% of gross consumption)
- about 60% share of wind energy
- about 1 % as excess power
  - 2015: 130 GWh
  - 2016: 150 GWh
- High share of heat grid base heat supply (about 2600 GWh heat supply) even in smaller cities
- High industrial heat demand







## Overview



- Focus on large-size PtH applications

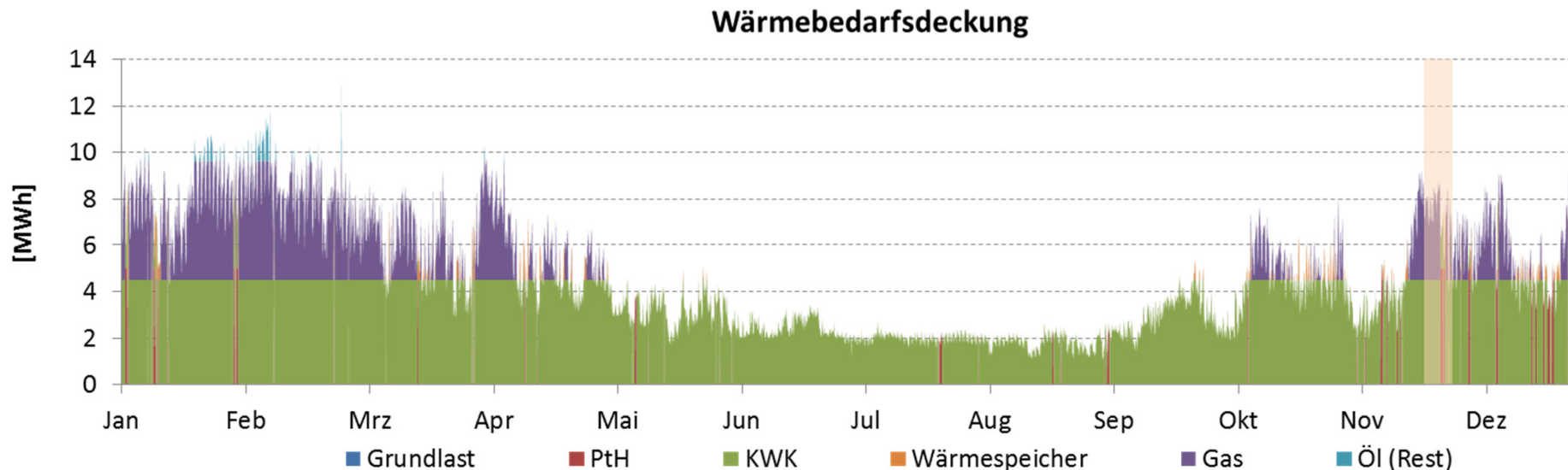
## 4 cases on company level (heat pump/boiler/steam)

- Framework and methodology :
  - Hourly simulation of PtH applications for a given heat demand curve
  - Scenarios over 20a with various energy scenarios
  - NPV calculations on cash flow basis
  - WACC: 4%
  
- Sensitivity analysis subject to
  - scenario framework  renewable share high / medium / low
  - Grid fees  full / reduced / no
  - EEG/StromSt  full / no
  - Control energy  yes / no

# Case studies - Example

## Case study 2: local heat grid with 40 GWh yearly heat demand

- Typical medium-sized heat grid situation
  - 40 GWh grid feed-in ca. 12 MW thermal peak load
  - Heat Production with 30% CPH and gas-fired boiler
- Implementation of an PtH application with
  - 5 MW el/th. Power, investment ca. 750.000 EUR
  - PtH use in case of low wholesale prices or request for control energy



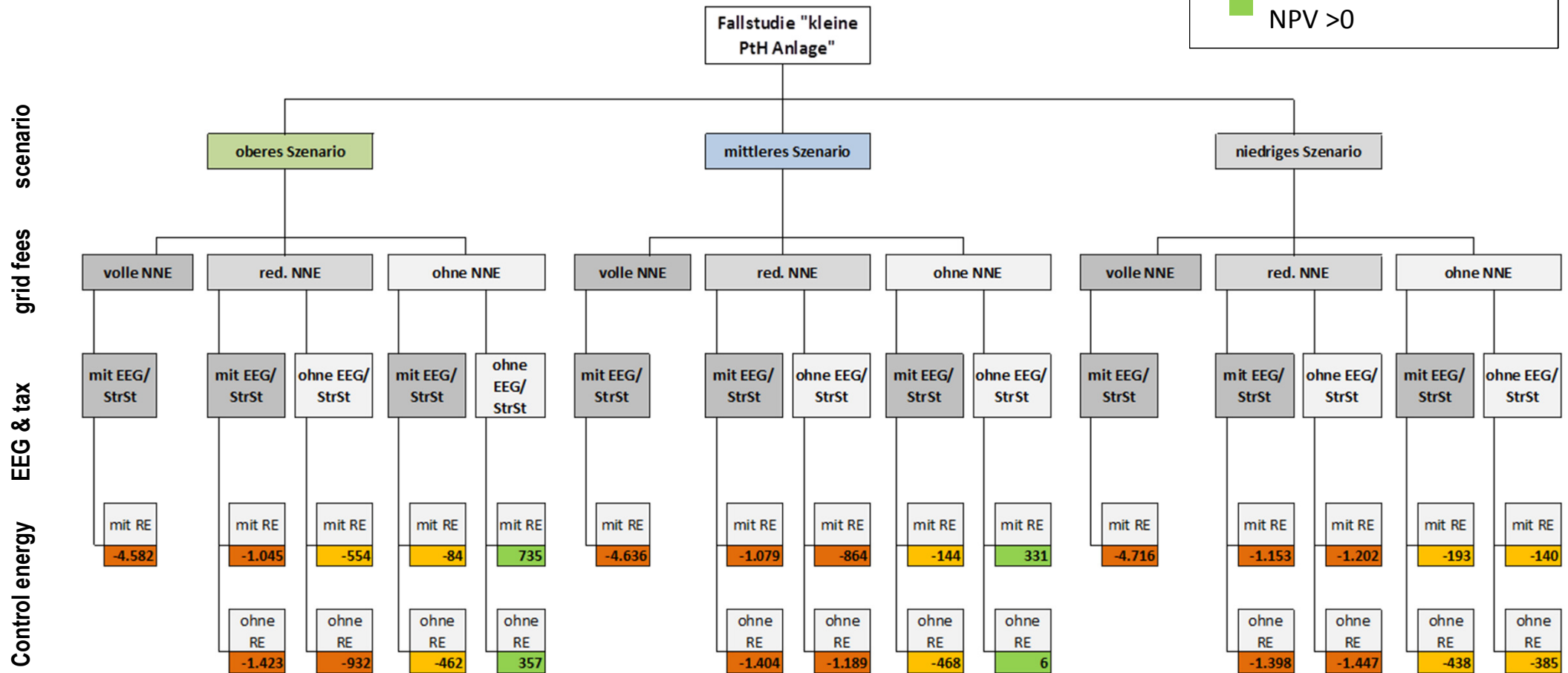
# Case studies



## Case study 2: sensitivities small scale PtH (5 MW)

NPV [1000 EUR]

- NPV < investment costs
- Investment < NPV < 0
- NPV > 0



# Case studies

## summary



	Heat sink	Thermal power	Operating times	CO <sub>2</sub> savings	Profitability
<b>Large scale PtH</b>	Heat grid (500 GWh)	30 MW	100-600 h/a	2-6%	Only, if grid fees and EEG/taxes are not applied
<b>Small scale PtH</b>	Heat grid (40 GWh)	5 MW	120-850 h/a	2-10%	Only, if grid fees and EEG/taxes are not applied
<b>Heat pump</b>	Heat grid (40 GWh)	5 MW	200-6.000 h/a	Bis zu 15%	Only, if grid fees and EEG/taxes are not applied
<b>PtH steam (industrial use)</b>	Industry, steam supply	50 MW	1.000 h/a	Rd. 7%	-

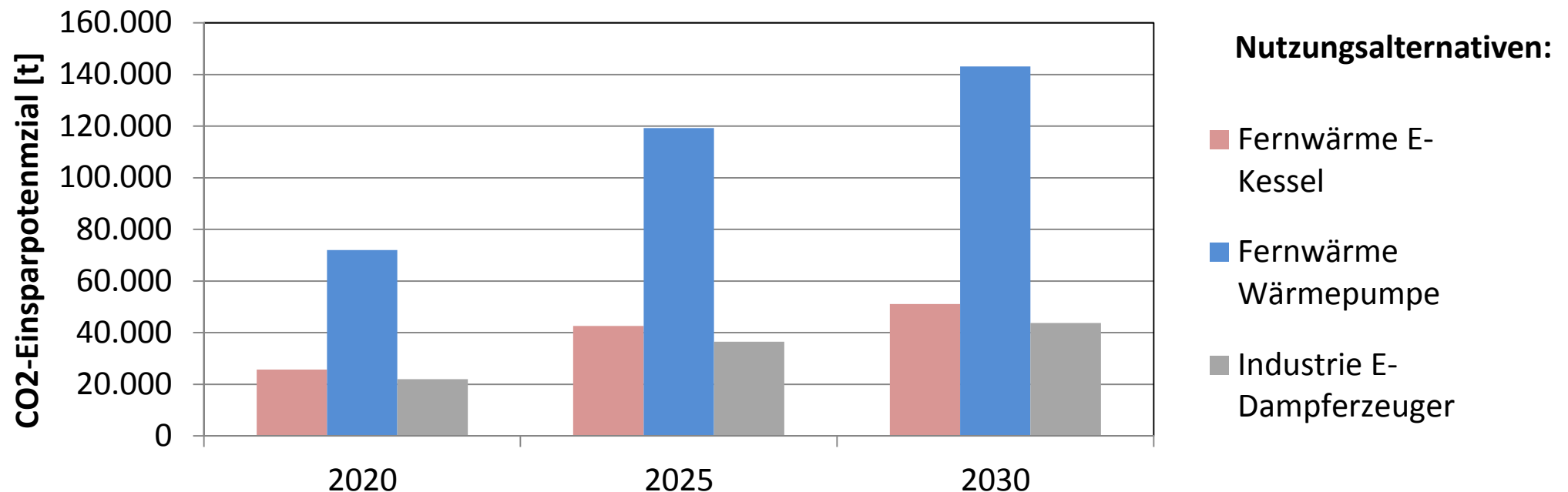
- Current regulatory framework affects profitability to a large extend and prevents break-through in all cases

# Case study: federal state level of Sachsen-Anhalt



## CO<sub>2</sub> Savings by use of excess power in the heat market

- Only additional amounts of renewable power were taken into account
- Maximum savings of 120 000 t/a until 2025 in high scenario – but only, if heat pumps are used as PtH devices
  - ...is equivalent to 1,5% of CO<sub>2</sub>-emissions of households and commercial sector
  - ...is equivalent to 0,5% of total CO<sub>2</sub>-emissions in Sachsen-Anhalt



## Valuation and comparison of PtH induced CO<sub>2</sub> savings

- Savings of up to **120 000 t/a**
- To achieve the same effect,
  - **100.000 e-cars** must replace gasoline engines –  
=> increase by factor of 300 compared to 2017 !
  - or 7 Mio. Lightings devices must be replaced by LED –  
=> **all households** in Sachsen-Anhalt!
  - or **1.5 Mio. People must become vegetarian**  
=> every other in Sachsen-Anhalt !

➔ **120 000 t savings are of relevance!**



7 Mio.



1,5 Mio .



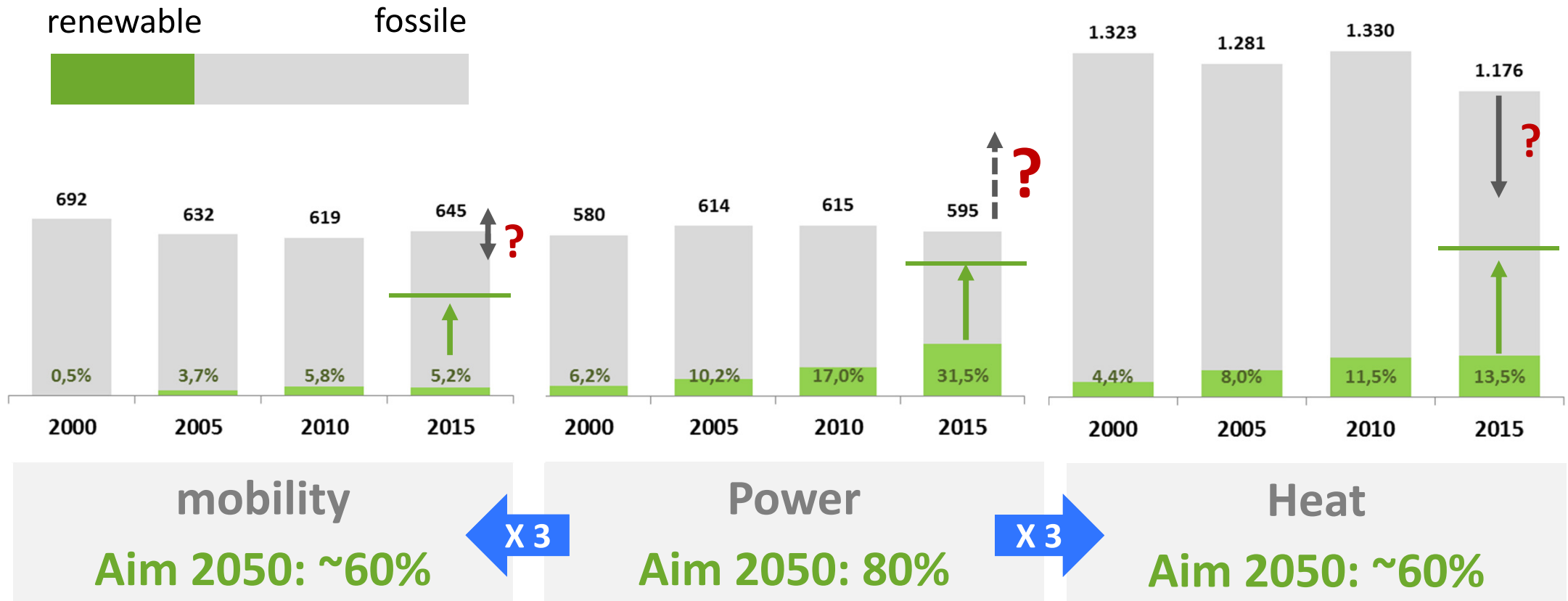
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- Heat by PtH devices competes with fuels with significantly lower taxes and fees (in Germany by factor of 10) => transition from electricity to heat sector is nearly impossible
  - „Energiewende“ related taxes and fees prevent a flexible and economical use of large scale PtH – even when it is highly flexible and grid compatible or in case of negative power prices
  - Fixed primary energy factors are not helpful – dynamic quality indicators are necessary as incentive instrument
  - grid fees as well as taxes and EEG must become more dynamic and regional
  - a broad electrification of the heat market towards an “all electric society” requires heat pumps instead of E-boilers
- ➔ sector coupling needs its own market role ...  
... without creating new imbalances concerning fees and taxes !

# Outlook: full picture of demand sectors in Germany



## Sectoral final energy demand in TWh



Quelle: Zeitreihen zur Entwicklung der Erneuerbaren Energien in Deutschland, BMWI

- Share of REN in power sectors has increased significantly since 2000
- Mobility and heat sector stay way behind
- **We still stand – after 15 years of EEG –at the beginning of a transformation process!**

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